Nippon Scotland Joint Ocean Innovation Program

Supplement Information form

## Lead Company

## Your company

|  |  |  |  |
| --- | --- | --- | --- |
| Company acting as a lead contact | Name of the company | Contact personnel | ww |
| Registered office address | Office address | Position | Positon |
| Postal code | xxx-xxxx | Telephone | +Countrycode-(0)-xxxx |
| Country | Country | E-mail | 12345@12345.jp |
| Net sales in 2017 | $○, ○○○,○○○ | Net profit in 2017 | $○, ○○○,○○○ |

## Lead company from the other country (If 1.1 is Japanese, here appears Scottish company)[[1]](#footnote-1)

|  |  |  |  |
| --- | --- | --- | --- |
| Company acting as a lead contact | Name of the company | Contact personnel | ww |
| Registered office address | Office address | Position | Positon |
| Postal code | xxx-xxxx | Telephone | +Countrycode-(0)-xxxx |
| Country | Country | E-mail | 12345@12345.jp |
| Net sales in 2017 | $○, ○○○,○○○ | Net profit in 2017 | $○, ○○○,○○○ |

## Status of partnership between 1.1 and 1.2

|  |  |
| --- | --- |
| Both parties have already agreed to apply. |  |

## Other partners( if any )

## Partners in your country

## Partner A

|  |  |  |  |
| --- | --- | --- | --- |
| Organization acting as a lead contact | Name of the company | Contact personnel | ww |
| Registered office address | Office address | Position | Positon |
| Postal code | xxx-xxxx | Telephone | +Countrycode-(0)-xxxx |
| Country | Country | E-mail | 12345@12345.jp |
| Net sales in 2017 | $○, ○○○,○○○ | Net profit in 2017 | $○, ○○○,○○○ |

## Partner B

|  |  |  |  |
| --- | --- | --- | --- |
| Organization acting as a lead contact | Name of the company | Contact personnel | ww |
| Registered office address | Office address | Position | Positon |
| Postal code | xxx-xxxx | Telephone | +Countrycode-(0)-xxxx |
| Country | Country | E-mail | 12345@12345.jp |
| Net sales in 2017 | $○, ○○○,○○○ | Net profit in 2017 | $○, ○○○,○○○ |

## Partners in the other country

## Partner a

|  |  |  |  |
| --- | --- | --- | --- |
| Organization acting as a lead contact | Name of the company | Contact personnel | ww |
| Registered office address | Office address | Position | Positon |
| Postal code | xxx-xxxx | Telephone | +Countrycode-(0)-xxxx |
| Country | Country | E-mail | 12345@12345.jp |
| Net sales in 2017 | $○, ○○○,○○○ | Net profit in 2017 | $○, ○○○,○○○ |

## Partner b

|  |  |  |  |
| --- | --- | --- | --- |
| Organization acting as a lead contact | Name of the company | Contact personnel | ww |
| Registered office address | Office address | Position | Positon |
| Postal code | xxx-xxxx | Telephone | +Countrycode-(0)-xxxx |
| Country | Country | E-mail | 12345@12345.jp |
| Net sales in 2017 | $○, ○○○,○○○ | Net profit in 2017 | $○, ○○○,○○○ |

## Outline of the R&D project

|  |  |
| --- | --- |
| Title | Type project title here. We will publish this information when we award you a grant |
| Description | Summary of the project within 100 words, you can add additional document or presentation sheets if any |
| Objective | Describe the objective of the project within 100 words |
| Outcome / target  at 2030 | Describe expected outcome or target of the project. Note that project aim to be commercialized in 2030 |
| Technical challenge to focus | Describe how your R&D project match industry needs and give solution within 100 words e.g.) Cost reduction of the support structure, construction, power transmission cable and mentenance by enlarging the wind turbine |
| Estimated duration | Maximum 36 month |
| Total budget | Estimated budget for all parties |
| Allocation of expected IP amongst partners | Describe the allocation of expected IP amongst partners (if known) |

＊Appendix as summary shall be attached

## Role and Cost

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Parties | Roles / project activity(ies) | Cost | Amount of support sought by this party from SE[[2]](#footnote-2)/NF[[3]](#footnote-3) | Does this party expect to create and/or gain rights to exploit foreground IP? |
| Company A |  |  |  |  |
| Company B |  |  |  |  |
| Company C |  |  |  |  |
| ・・・・・・ |  |  |  |  |

## Commercial Relevance

|  |  |
| --- | --- |
| Relevance to high level challenge themes | Describe the relevance to high level challenge themes within 100 words |
| Industry problem | Describe the Specific Industry problem being adressed within 100 words |
| Relative benefit of proposed solution compared to other approaches | Describe the relative benefit of proposed solution compared to other approaches within 200 words |
| Value proposition to customer of proposed solution | Describe value proposition to customer of proposed solution within 200 words |
| Innovative point(s) | Describe how your project differ from exsiting technologies, with advantage and key technologies within 200 words |

## Mile stone and Road map towards commercialization

## Mile stone

*Table : Example*

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Activities | 2019  4Q | 2020  1Q-2Q | 3Q-4Q | 2021  1-2Q | 3-4Q |
| Material selection |  |  |  |  |  |
| Prototype design  -Pressure, weight, etc. |  |  |  |  |  |
| Prototype Construction |  |  |  |  |  |
| Acquiring data & analysis |  |  |  |  |  |
| Feedback to prototype design |  |  |  |  |  |
| Cost for each stage | 20,000 USD | 15,000 USD | 20,000 USD | 40,000 USD | 5,000 USD |

*\*When there are any target output and date, fill in the table.*

## Road map towards commercialization

*Table : Example*

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Activities | 2021  4Q | 2022-2024 | 2024-2026 | 2026-2028 | 2028-2030 |
| AIP | ABS |  |  |  |  |
| Actual field testing |  | Discussion with service companies | Localization to the fields |  |  |
| Sales activities |  | Exhibit to offshore Europe | Exhibit to offshore Europe |  |  |
| IP |  |  |  |  |  |

## Name and Signature or the person responsible to this project

|  |  |  |
| --- | --- | --- |
| Leading company(ies) name | Japanese side | Scottish side |
| Name of the person |  |  |
| Signature |  |  |
| Date |  |  |

1. Mandatory in this form. [↑](#footnote-ref-1)
2. Scottish Enterprise [↑](#footnote-ref-2)
3. The Nippon Foundation [↑](#footnote-ref-3)